

NORTHERN OHIO APARTMENT ASSOCIATION

NOAA Trivia Trade Show

\$250, \$500 and \$1,000 will be given away!

HOLIDAY INN - 6001 Rockside Rd. Independence, OH 44131



Thursday
11/8/2018



Seminar \$39 9-11AM
Floor Free* 11AM - 4:30PM



Seminar Host:
Dr. Debbie Phillips
Time Management



*The Trade Show floor is only open to Primary Members, their staff and Associate Members with a booth.

CASH PRIZE RAFFLE

Only Primary Member attendees of the trade show seminar and previous select NOAA events will receive a raffle ticket. 1:00, 2:00 and 3:00 pm cash drawings. *You must be present to win. One Entry per person. Primary members ONLY.*

TEAM TRIVIA

Sign your team up at the trade show for a fun 3-4 person team building trivia challenge at 2:00 pm with prizes!

Northern Ohio Apartment Association
1468 West 9th Street
Suite 110
Cleveland, OH 44113

President's Inner Circle

IGS Energy

President's Circle Members

| | |
|---------------------------|--------------------------------|
| Advantage Equipment, Inc. | Landlord Shield, Inc. |
| AmRent | McGowan & Company |
| Apartments.com | National Design Mart |
| AssuredPartners | Oswald Companies |
| AT&T | Plunkett's Pest Control |
| Belfor USA | Powers Friedman Linn PLL |
| C.C. Mitchell Supply Co. | RentPath - Apartment Guide.com |
| Carrara Restoration | Roto-Rooter Services Co. Inc. |
| CORT | Sherwin Williams |
| CSC ServiceWorks | ZOOM! Branding Group |
| Famous Supply | |



Trivia Trade Show



November 8th 2018

NOAA Trade Show Floor: 11:00 AM - 4:30 PM

Trade Show Seminar: 9AM - 11AM.

Dr Debbie Phillips Presents: **TIME MANAGEMENT**



DR. DEBBIE PHILLIPS CPM®
National Speaker, Educator
Author and Industry Advisor

You can make more money, but you can't make more time! This intensive workshop focuses on proven techniques for making the most of your time! Principles taken from the leading experts combined with a 30 year track record in the housing industry offers valuable insights for improving effectiveness around time management.

Learning outcomes include:

- Applying the 80/20 rule to time management
- Learn the techniques of Habit Stacking to produce better outcomes
- Learning to focus and eliminate FOMO (fear of missing out)
- Expand your time-cue vocabulary
- Learn to recognize and avoid time traps
- Learn to reject other people's monkeys
- Learn tips from time-conscious people
- Enlist others to save you time
- Communicate with clarity to avoid conflict

Debbie Phillips is a real estate professional with over 28 years of experience with diverse property types. As an entrepreneur, Debbie has a multi-faceted career including developing world class leadership development programs and talent management strategies. She was named 2015 Certified Property Manager (CPM) of the year by the (IREM) and received the 2013 Outstanding Educator Award by the NAA's Education Institute. Debbie was also recognized as one of the top 75 professional women changing the face of real estate in 2013 by the Institute of Real Estate Management.

Debbie completed her Ph.D. from Georgia Tech, where her research focused on Resident Satisfaction and Employee Engagement as she developed an Employee Engagement Model for the Multi-Housing Industry. Debbie also holds a Master of Science degree in Housing & Consumer Economics, with an emphasis in Senior Housing, and a Bachelor of Science degree in Consumer Journalism, both from the University of Georgia. Her Master's research focused on lifestyle satisfaction for seniors and factors related to increasing engagement in shared housing.

In addition to teaching and consulting, Debbie is an author and nationally acclaimed speaker.

Only Primary Member attendees of this seminar and previous select NOAA events will receive a raffle ticket.
1:00, 2:00 and 3:00 pm cash drawings. *You must be present to win. One Entry per person. Primary members ONLY.*

\$250, \$500 and \$1,000 will be given away!

Trade Show Seminar Registration

November 8th 2018
Please RSVP by November 2nd
Time Management 9AM-11AM

Holiday Inn
6001 Rockside Rd.
Independence, OH 44131

Members \$39 | Non-Members \$79

Name: _____

Company: _____

Phone: _____

Email: _____

Attendees:

1) _____

2) _____

3) _____

4) _____

5) _____

MC - Discover - Visa - AmEx - Check - Invoice

Payment:

Guests: _____ x \$ _____ = Total \$ _____

Card #: _____

Exp. Date: _____ Security Code: _____

Signature: _____

- Please provide billing name and address if paying by credit card -

Name: _____

Address: _____

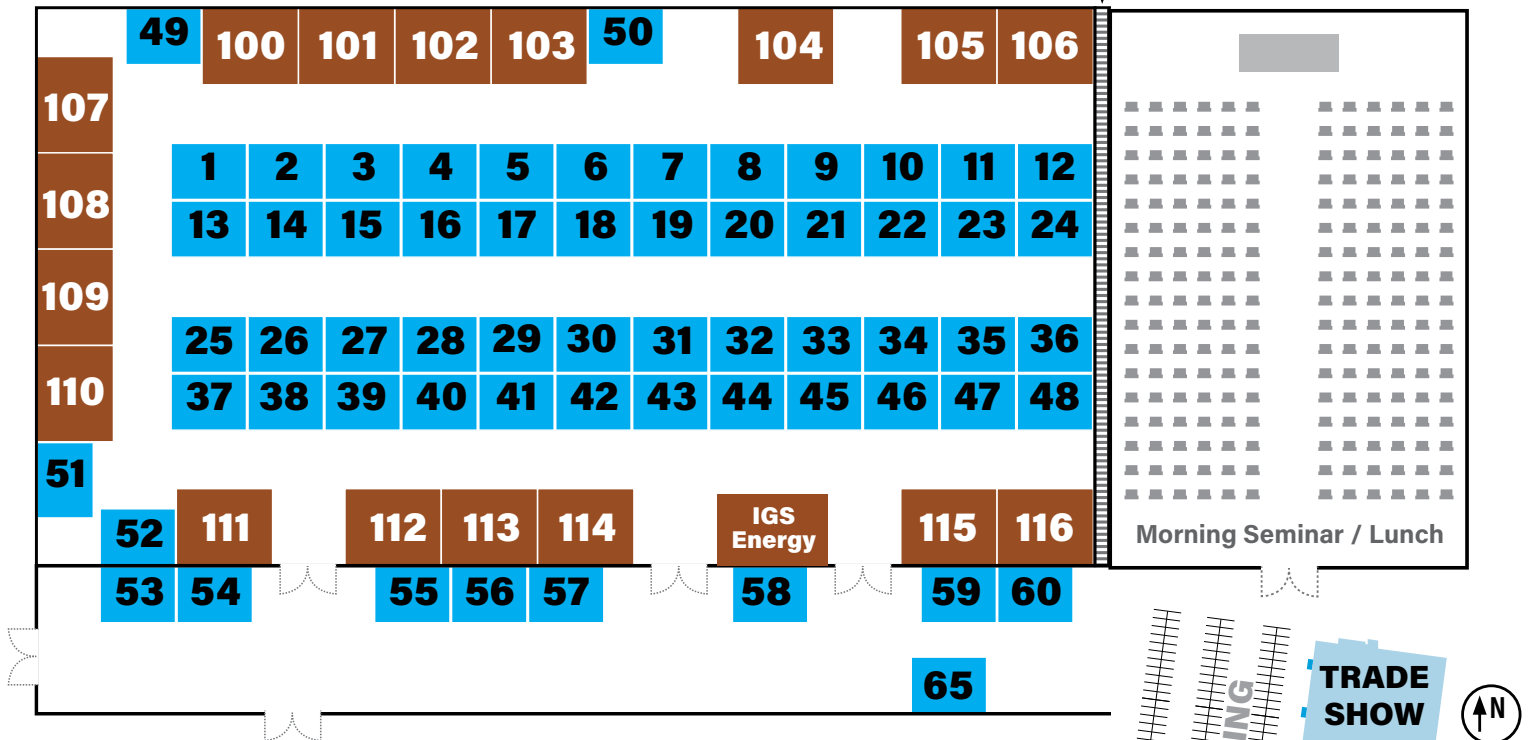
City: _____ Zip: _____ State: _____

Please attach sheet or email for more than 5 attendees.

Submit RSVP to the Northern Ohio Apartment Association
jacquib@noaamembers.com | Fax: 216-241-1636 | 1468 West 9th Street Suite 110, Cleveland, OH 44113

Over 70 Vendors!

This wall opens for lunch. (12 pm)



- 46 Abco Fire Protection
- 47 Active Plumbing Supply
- 112 Advantage Equipment
- 48 Aire Master
- 51 [AmRent](#)
- 100 [Apartments.com](#)
- 101 Aqua Doc
- 20 [AssuredPartners](#)
- 32 [Belfor](#)
- 116 Best Karpet
- 104 Blue Door
- 1 BMS Cat
- 45 [c.c.mitchell](#)
- 43 Carpet Advantage
- 110 [Carrara Restoration](#)
- 22 CertaPro Painters of Akron
- 10 Certified Pest Control
- 31 Cinch Kit
- 111 [CORT](#)
- 13 County Fire
- 17 CSC Serviceworks
- 103 Eproach Communications
- 64 [Famous Supply](#)
- 108 Feazel Roofing
- 3 FirstEnergy's Ohio Utilities
- 38 Golden Standard

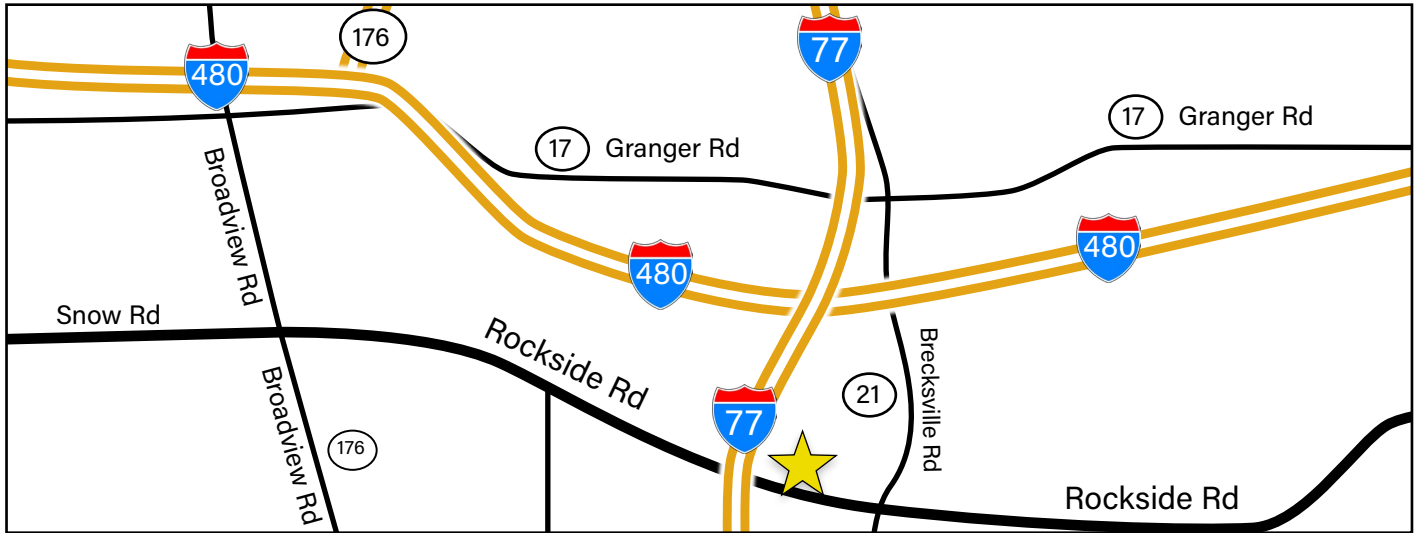
- 24 HD Supply
- 29 Health + Fitness
- IGS IGS Energy**
- 37 JC Penny Commercial
- 42 Jetz Services
- 57 Johnstone Supply
- 11 Keith D. Weiner and Associates Co. L.P.A.
- 115 Libb Company
- 35 Mango Bay Internet
- 41 Masters of Disasters
- 106 MFS Supply
- 59 [National Design Mart](#)
- 16 Nationwide Insurance
- 8 Ohio Bath Solutions
- 33 Ohio Geese Control
- 40 Patrol Services
- 6 Platinum Restoration
- 15 PlayGO Co
- 114 [Plunketts Pest Control](#)
- 39 Precision Compaction
- 44 Refresh Refinishing
- 105 [RentPath - Apartment Guide](#)
- 25 Rite Rug
- 14 Roth Companies
- 23 [Roto-Rooter](#)
- 58 Securitec

- 12 ServiceMaster by Lewis Construction
- 28 ServiceMaster by Disaster Recon
- 113 [Sherwin Williams](#)
- 36 Specialty Fitness
- 30 The Blue Book
- 7 The Mintz Company
- 102 The Wooster Brush Company
- 34 Unique Paving
- 2 WCCV Flooring
- 50 Welker McKee
- 26 Wellman Exteriors
- 21 Western Dryer Vent Cleaning
- 107 WOW!
- 52 Yard Master
- 18 Zillow Group
- 109 [ZOOM! Branding Group](#)

President's Inner Circle - IGS Energy

*** [President's Circle Members](#)**

NOAA Trade Show
 Thursday, November 8th 2018
 Trade Show Floor 11:00 AM - 4:30 PM
 Dr. Debbie Phillips - Time Management Seminar 9:00 AM - 11:00 AM



★ **Holiday Inn Cleveland-S Independence**
 6001 Rockside Rd. Independence, OH 44131

NOAA TRADE SHOW

Trivia Scavenger Hunt

11:00 am - 1:30 pm - \$FREE\$

Complete a game card by finding and visiting the booths on your card! Drop the completed cards into the prize box . You must be present to win. Drawings held in early afternoon.

Team Trivia Challenge

2:00 - 3:00 pm - \$FREE\$

New this year: Teams of 3-4 people will compete in team building and fun challenges at vendor booths during the NOAA trade show. Win prizes, have fun! There will be leasing, management and maintenance challenges at select vendor booths.

Cash Prize Raffle

\$250, \$500, \$1,000!

Drawings at 1:00, 2:00 and 3:00 pm. Tickets distributed to past NOAA event Primary Members and this seminar only. Must be present to win.

We are encouraging all attendees, both primary and vendors, to participate in **Move for Hunger**. Please bring non-perishable items that will be donated to the food bank to **CORT Furniture** (booth 111).

| AFTERNOON TRIVIA | SCAVENGER HUNT SPONSORS | GENERAL SPONSORS |
|--|--|--|
| Carrara Restoration CORT IGS Energy | Advantage Equipment Carrara Restoration CORT Golden Standard IGS Energy Libb Company | Lunch Powers Friedman, Linn, PLL |
| | MFS Supply Plunkett's Pest Control Precision Ordor Control Roto-Rooter Sherwin Williams Company Yard Master | |